## Financial Wellness

Steven Fleischman, MD, MBA, FACOG
Associate Clinical Professor
Yale University School of Medicine
Associate Chief
Department of Obstetrics and Gynecology
Yale New Haven Hospital

* I have nothing to disclose
* What is financial wellness
* Burnout and finances
- Where are you now
- Where are you going
- How to get there


## Financial Wellness

"The dynamic relationship of one's financial and economic resources as they are applied
to or impact the state of physical, mental, and social well-being" (Financial Health Institute)

## You are financially healthy when you...



## Money and Stress

* According to the APA - Money is top cause of stress
* Survey in 2015
- 72\% of Americans in past month stressed about money
* $77 \%$ all respondents feeling considerable anxiety about finances
* Arguing with loved ones
* Feeling guilty about spending on non essential items
* Worrying and feeling anxious
- Leading causes of divorce
- Lack of commitment
* Financial Challenges
* Infidelity

What Contributes to Physicians' Depression?


## What Contributes to Physicians' Burnout?



## What Would Reduce Your Burnout?



## Will more money make me happy

- Study out of Princeton in 2010 found that the amount of money needed to be happy was between $\$ 75,000$ and $\$ 90,000$, above that no further improvement
- Purdue Study found similar numbers
* Happiness comes from being able to do what we want with our time
* Lifestyle "creep"
* Keeping up with the Jones
* FOMO
* We are spending more on stuff than ever before and anxiety and depression continue to rise


## May your life someday be as

 awesome as you pretend it is on Facebook
## your cards

## Know Where You Are

* Figure out your spending
* Mint, your banks aggregators
- Calculate your net worth
* All of your assets - all of your liabilities = Net worth
* Assets - checking, savings, house, car, etc
* Liabilities - mortgage, student loans, credit card, etc
- Get all of your accounts in one place


## Where Do You Want To Go

* The most important thing you can do is have a plan
* Write them down
* Short term goals
* Emergency fund, pay off credit cards, save more, etc
* Charitable giving
* Long term goals
* What is your retirement "number"
- Pay off student loans, save for house, retirement, college savings, etc
* Charitable giving/legacy giving
* Annually review


## How To Get There



## The Basics

* Emergency fund
- 3-6 months of expenses
- Liquid investment
- Not meant for stocks or bonds
- Money market fund or bank savings
- Credit card does not replace emergency fund
* Never carry any balances


## Insurance

* Risk management - insure the big stuff, self insure the small stuff
* Health Insurance - HSA
* Liability insurance - occurrence vs claims made
* Life Insurance - term vs whole life
* Disability insurance
* Homeowners, auto, umbrella


## Retirement planning

* Never to early to start - but make sure you have a goal
* Nerdwallet - retirement calculator
* 403b, 401k, IRA, etc
* "Compound interest is the 8th wonder of the world" Albert Einstein
* Roth versions - pay tax now or later
- Tax diversification
* Take advantage of all matches


## Retirement Planning

- 4\% Rule
- Debated, but a good starting point
* You can withdraw $4 \%$ of your retirement savings annually without running out of money
* Retirement Savings Target $=$
* Annual income required $\times 25$

Savings factors to help you on your journey to retirement


## Retirement details

Current age
40
Annual pre-tax income
$\$ 300,000$

Current retirement savings ©
\$300,000
Monthly contribution
\$2,500|
$10 \%$ of monthly income
Monthly budget in retirement ${ }^{\text {© }}$
\$10,000
$53 \%$ of pre-retirement income
Other retirement income (optional) (8)

## Retirement savings at age 67

| What you'll have | What you'll need |
| :--- | :--- |
| $\$ 3,783,298$ | $\$ 5,697,354$ |

How did we calculate your results?

Current age

| 40 |
| :---: |

## Annual pre-tax income

## \$300,000

Current retirement savings (2)

## $\$ 300,000$

Monthly contribution ( 3

$$
\frac{\$ 5,000}{20 \% \text { of monthly income }}
$$

Monthly budget in retirement(3)

## \$10,000

$53 \%$ of pre-retirement income
Other retirement income (optional) (3)

ADVANCED DETAILS $\vee$

## What you'll have \$6,119,893 <br> What you'll need <br> \$5,697,354

How did we calculate your results?

GRAPH VIEW SUMMARY VIEW


Save $5 \%$ of $\$ 50,000$ annual salary
Save $6 \%$ of $\$ 50,000$ annual salary


## The Value of Starting Early

\$5,000 invested each year for 10 years, with no additional contributions. Graph assumes an $11 \%$ annual return.


$$
\begin{array}{rr}
\hline \text { Investor A } \$ 787,176 & \text { Investor C } \$ 168,8 \mathrm{~B} 7 \\
\text { Investor B } \$ 364,615 & \text { Investor D } \$ 83,227
\end{array}
$$

## Estate Planning

* Not just for the wealthy
* Wills
- Health care proxies
* Updating your beneficiaries on all insurance and investment accounts


## College Expenses

* Loan repayment
* Too much for this talk - be careful, explore options
- Children's college saving
- 529 plans - www.savingforcollege.com


## Investing Basics

* Stock - proportional ownership in company
* Bond - ownership of debt of a company or government
* Mutual Funds - A mutual fund is a type of investment vehicle consisting of a portfolio of stocks, bonds or other securities.
* ETF - An exchange-traded fund (ETF) is a basket of securities that trade on an exchange, just like a stock.
* Real Estate Investment Trust (REIT) - a company that owns, operates or finances income-producing properties.
- Commodities - A commodity is a basic good that is interchangeable with other commodities of the same type. They are generally used in the production of goods and services
* Gold, crude oil, lumber, natural gas, cotton, etc


## Investing

- Most important determinant of investment returns is the asset allocation
* Refers to the amount of money invested in the various asset classes
- The more stocks the higher the risk, bonds reduce risk
* The more stocks the higher the return, the greater the risk
- Rule of thumb 110 - age = \% of stocks
* 48 year old $=62 \%$ stocks $/ 38 \%$ bonds
* Just guidance - needs to be based on your goals and your risk tolerance


## Investing basics

* Investing greats - Bogle, Buffet, Swenson
* All have one thing in common - index investing
* Index Fund - Index funds are considered to be passively managed. The manager of an index fund tries to mimic the returns of the index it follows by purchasing all (or almost all) of the holdings in the index. Hundreds of market indexes can be invested in via mutual funds and exchange-traded funds.
* Active fund - The portfolio manager of an actively-managed fund tries to beat the market by picking and choosing investments. The manager performs an indepth analysis of many investments in an attempt to outperform the market index, like the S\&P 500.
* Over 15 years - less than 8\% of active managers outperform the index
$100 \%$ bonds

| $\square$ Stocks $0.0 \%$ <br> B Bonds $100.0 \%$ <br> Shortterm resenves $0.0 \%$ |  | Historical Risk/Return (1926-2016) |  |
| :---: | :---: | :---: | :---: |
|  |  | Average annual return | 5.4\% |
|  |  | Best year (1982) | 32.6\% |
|  |  | Worst year (1969) | -8.1\% |
|  |  | Years with a loss | 14 of 91 |

## $20 \%$ stocks/ $80 \%$ bonds



## Donating to charity

* People who donate to charity are happier and live longer
* Multiple studies have proven that when people are given the option to spend money on themselves or on others, areas of the brain are activated for longer periods of time when spending on others
- Spending on others has longer lasting impact on happiness than spending on self


## Donating to charity

- Make it a family affair
* Be thoughtful
* Give where you can make a difference
- Set up a donor advised fund
- Donate appreciated securities
* Donate from your IRA


## Summary

- Gather your data on where you are
- Set your goals
* Write it down
- Implement your plan
* Automate everything
- It's not a competition
- Don't be afraid to ask for help


## Summary

* Earn a decent paycheck
* Live a lifestyle that spends less than you earn
* Save the difference between what you make and what you spend and invest it in the market so your money can earn more money.
* Make charity a component of your financial plan
"You make a living by what you make, you make a life by what you give."
- unknown


## Questions?

